



Laing Thermotech

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Memorandum

To: All Laing Customers
From: Mark Handzel
Subject: Bulletin #L105 – March 15, 2010 Price Increase
Date: January 15, 2010

Effective Monday, March 15, 2010, ITT Laing Thermotech will implement a price increase averaging 5% for all products. This price increase is being driven by cost increases in key raw materials, currency fluctuation and inflation of other components.

With 60 day notification being provided for this increase and the expected distribution of price sheets in advance of the increase, new prices will go into affect for all orders received on or after March 15, 2010.

All Laing Representatives are asked to forward this to Laing Wholesaler customers.

Please contact your ITT Laing salesperson should you have additional questions.

Distribution: All Laing Customers