



November 15, 2010

FARNSWORTH WHLSE/EMBASSY  
27 WEST BASELINE ROAD  
GILBERT, AZ 85233

**RECEIVED**  
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BY: \_\_\_\_\_

Subject: OateySCS announces Price Increase effective January 1, 2011.

With increasing costs of doing business and rapidly escalating global commodity prices, OateySCS is announcing a 3% general price increase for all product groups effective January 1, 2011, with the following exceptions:

<b>1. Oatey Product Group</b>	<b>Price Increase</b>
Plastic Pipe Solvents	3-8%
Supply Boxes	8%
Select Drain Products	8%
<b>2. Hercules Product Group</b>	
Plastic Pipe Solvents	3-8%
Cutting Oil, Johni-bolts	6%
Thread Sealants, Drain Openers	5%
Wax Ring Combo Packs	4%
<b>3. Cherne SS &amp; MS Test-Ball Plugs 6" and smaller</b>	<b>0%</b>
<b>4. Dearborn Product Group</b>	
Brass Tubular	6%
Strainers	8%

We do thank you for your continued support. If you need further clarification, feel free to contact your local OateySCS representative or myself.

Sincerely,

Thomas P. O'Flaherty  
Senior Vice President, OateySCS Sales