



December 3, 2010

Dear Valued Customer:

Over the past year, Nomaco Insulation has been experiencing an increase in raw material and freight costs.

In order to continue to supply you with the quality products and services you've come to expect from Nomaco Insulation, it is necessary to increase prices effective **Monday, January 31, 2011**. Accordingly prices will be increased per the following schedule:

- Polyolefin products (excluding Arcticflex): 8%
- Elastomeric products: 8%
- Accessory products: 8%

***Orders received prior to 5 p.m. Eastern Standard Time on Friday, January 28 for immediate shipment will be invoiced using the current pricing.***

New price sheets will be available electronically on the sample and literature ordering site by December 7, 2010. To obtain hard copies of the price lists, please login into our samples and literature ordering site and place your order for the desired quantity of price lists needed. *Please note that price lists will not be mailed unless you order them.* If you currently do not have a login to the samples and literature site, please contact Teresa Stephans at [tstephans@nomacoinsulation.com](mailto:tstephans@nomacoinsulation.com) to obtain a login and password to order your price lists.

Should you have any questions regarding these changes please contact your Inside Sales Representative or Regional Sales Manager.

We appreciate your continued support.

Regards,

A handwritten signature in black ink that reads 'Scott Edwards'.

Scott Edwards  
President