



November 1, 2010

To: All IPS® Corporation Valued Customers

Unfortunately, as you know all too well, many raw material costs, as well as transportation costs, have increased substantially and show no sign of abating in the near future. We have withheld implementing increases in the recent past due to the many cost-saving initiatives and improvements to our efficiency and capabilities but our raw materials are not something that we have 100% control over. We are now faced with the necessity of increasing our pricing.

Therefore, effective January 1, 2011 our Weld-On® Brand Solvent Cements and Sealants will increase between 4-7%. We will continue to work to mitigate future cost increases while providing the highest quality products on the market.

Thank you again for your purchases of all six IPS Corporation's quality brands. Our goal remains to exceed your expectations, in quality and service, with all 24 product categories we provide.

Sincerely,

IPS Corporation