

INSTANT SET®



September 20, 2010

To: Our Valued Customer

From: Tony Frank,
Vice-President Frank Pattern & Manufacturing

Re: Price Increase

It's been two years since our last price increase; however, we continue to see prices rise in relation to freight costs. We have done everything we can to keep our prices low for our customers. However, because of the aforementioned rising costs, we must raise our List prices by 5%, effective October 1, 2010.

We will continue to provide the highest level of quality and service to you, our Valued Customer.

Please note: This Standard List Price increase does not affect any programs or Special Nets already established and in place.

Thank you for your continued support and understanding in these economic times. We appreciate you!

Sincerely,

A handwritten signature in cursive script that reads "Tony Frank".

Tony Frank
Vice-President
Frank Pattern & Manufacturing

TF/dlb

Enclosure