

CHARLOTTE

PIPE AND FOUNDRY COMPANY

December 2, 2010

TO: All Charlotte Pipe and Foundry Customers
SUBJECT: PVC-DWV Large Diameter Fittings List Price Increase

We will increase our PVC-DWV Large Diameter Fittings list prices by 3.4%, (divide current list PVC-LD-909 by .966) effective Monday, January 3, 2011. Please refer to the new PVC-LD-111 list price sheet for specific list prices.

Our current list prices are higher than competitors' list prices. This increase of 3.4% will make our list prices equal to our competitors.

Effective 01-03-11

All pre-increase orders must be placed with our office by no later than 5:00 pm EST on Thursday, December 30, 2010 at 5:00 PM EST.

**THERE WILL BE ABSOLUTELY NO EXTENDED PROTECTION
PAST DECEMBER 30.**

We will limit all pre increase orders to 1/12th of your annual fittings purchases from Charlotte Pipe and all such orders will be shipped in January. Should you be unaware of this poundage amount, please contact your Charlotte Pipe Regional Sales Manager or your local Charlotte Pipe Sales Representative.

The new PVC-DWV Large Diameter Fittings list price sheet (PVC-LD-111) will be posted on our web site by Friday December 3, 2010, www.charlottepipe.com, in HTML, Excel and PDF formats.

The successful implementation of this list price increase is imperative if we are to continue providing you with the highest quality products and dependable service you have come to expect from Charlotte Pipe.

Thanks for your business. We look forward to serving you in the future.

CHARLOTTE PIPE AND FOUNDRY COMPANY