

CHARLOTTE

PIPE AND FOUNDRY COMPANY

December 9, 2010

TO: **Our Valued Plastic Pipe Customers in Arizona, California, Nevada, Utah and Southern Idaho**

SUBJECT: **New Net Plastic Pipe Pricing – December 17, 2010**

Due to increases in PVC and ABS resins, we must increase our plastic pipe prices effective Friday December 17, 2010. Attached is our new plastic pipe price sheet for your area, dated December 17, 2010. This new sheet supersedes all previous plastic pipe price sheets. **Pay specific attention to the geography included in the attached sheet since prices may vary across the country.**

We will accept pre-increase orders for no more than 1/12th of your annual purchases (in pounds) from Charlotte Pipe. Pre-increase orders must be received in our office by the close of business on Thursday, December 16, 2010 and all such orders **must be for immediate release and shipment.**

Please contact your Charlotte Pipe Regional Sales Manager or local Charlotte Pipe sales representative with questions.

As always, thank you for your business and the opportunity to serve you.

CHARLOTTE PIPE AND FOUNDRY COMPANY