



**Conbraco Industries, Inc.**

Post Office Box 247  
Matthews, N.C. 28106  
Telephone (704) 847-9191  
Sales Fax (704) 841-6021  
[www.apollovalves.com](http://www.apollovalves.com)

November 22, 2010

To: Our Valued Apollo Valves/Conbraco Customers

Subject: List Price Increase

Effective Monday, December 6, 2010, Apollo Valves and products will undergo a 5% price increase. Despite Apollo's continuing efforts to reduce the manufacturing costs of our products, the continuing increase in raw materials has necessitated this action.

Apollo will recalculate our list prices by applying a multiplier of x 1.05 to all current pricing.

There are two exceptions to the increase stated above. First, please note that our recently introduced pneumatic actuators (Item Classes ASE and ADE) will not be increased at this time; and secondly note that a few selected models of our Apollo Butterfly Valves with aluminum-bronze discs in the 10" – 20" sizes will have varying increases beyond the 5% level.

To insure that you have the most current and accurate pricing information our newest price booklets will be posted on the Apollo website ([www.apollovalves.com](http://www.apollovalves.com)) on December 1, 2010. By visiting the site you may download the latest list prices in .pdf format.

Additionally for those customers already signed up for our Conbraco Online internet-based, customized, interactive site, we continue to offer the menu option which allows you to download a file in excel format of the new list prices for the items you have purchased from us in the last 24 months.

Apollo has added "paperless invoicing" to our available customer features. By requesting this option from your Representative or Customer Service contact, we will send an electronic invoice to a predetermined email address in lieu of a mailed document.

If you have not yet signed up for Apollo/Conbraco "Online", please request an application from your Apollo/Conbraco Representative or download the application from the login page at [Apollo.Conbraco.com](http://Apollo.Conbraco.com).

We very much appreciate your support and continued business.

Sincerely,

Glenn L. Mosack  
President & CEO